

Strength of Our Network



An Innovative and Supportive network of Law firms

With 9 member firms located across the eastern states of Australia, AustLaw is a well-recognised and respected legal network that exists purely to help and support its members.

For members, AustLaw is about sharing resources and co-operation. It is also about networking with peers in a non-competitive forum and providing benefits and opportunities that may not otherwise be available to independent firms. This in turn means that clients using an AustLaw firm can be assured that their law firm has access to the most up-to-date resources and expertise.

The benefit of becoming an AustLaw Member

Valuable CLE and Networking Events

AustLaw offers members the opportunity to attend regular seminars and workshops that specifically relate to the areas of Family Law, Business Law, Accident Compensation Law, Wills and Estates, Criminal Law and Practice Management. These workshops are free to members and valued between \$500 - \$1100 per attendee.

Through these events, members build long lasting and valuable networks with their peers in a non competitive environment. The network enables lawyers and managers to broaden their knowledge and request skills and advice from outside of their firm. Members have commented that "When I ring an AustLaw Member, they pick up my call. There's no hesitation to assist me with my legal enquiry".

Client Referrals

Members refer business to other firms who do not operate in a geographic region or area of law. Recently AustLaw embarked on the Trans Tasman Partnership with NZLaw opening the door to a wider network of firms and referral system.

Member Newsletter

Members receive regular newsletter from AustLaw and NZLaw announcing specialists, new hires and firm projects.

Surveys

AustLaw undertakes surveys between members to allow benchmarking in the areas of Salaries, Charge Out Rates and Disbursements.

Group Purchasing Power

As a network of law firms, AustLaw is in a position to negotiate better buying rates for its members. Two such arrangements are in place with plans to build this benefit for members.

AustLaw Member Criteria

Prospective members would be expected to:

- Have a high standing and reputation the legal profession, and occupy a strong position in their geographic region;
- Produce a high standard of work;
- Be committed to quality control;
- Possess a substantial clientele, relative to location;
- Have a progressive approach to technology and practice management;
- Be of sufficient size to provide a broad-based service to clients and other members;
- Have a desire to grow and increase profitability;
- Co-operate with other AustLaw firms and actively promote the cross-referral of work, and the sharing of expertise;
- Participate in approved group purchasing arrangements and annual AustLaw Benchmark Survey.

To join the AustLaw Group, contact
Kerrie Billings

0425 746 168 austlaw@austlaw.com.au